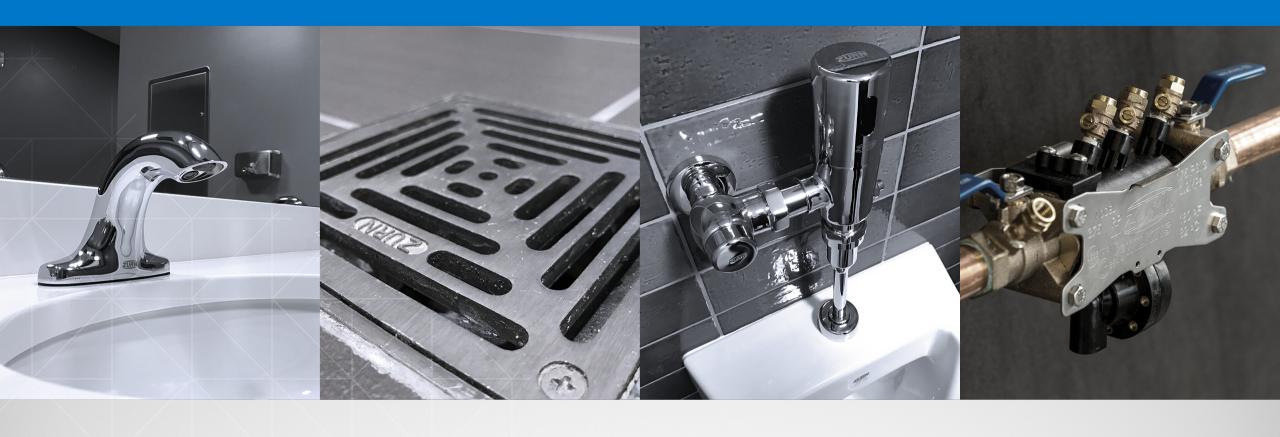
DRAINS & ROUGH PLUMBING • WATER SAFETY & WATER CONTROL • FINISH PLUMBING • SITE WORKS • WATER DISTRIBUTION



Zurn LIVE Product Training

August 2019



agenda what you'll learn

01

connected backflow

Connected Backflow (375W1, 375AW1, 375ASTW1)
Connected flood control system (FCIS, FCISA, FCISAST)

02

fire protection

Fire valves - ZW5000 Pressure-Tru field adjustable fire valves

03

future launches

Pressure Reducing Valve – 20XL

04

parts simplification

Repair kit guide



connected backflow

connected products

Connected Backflow Preventer



REAL-TIME DETECTION

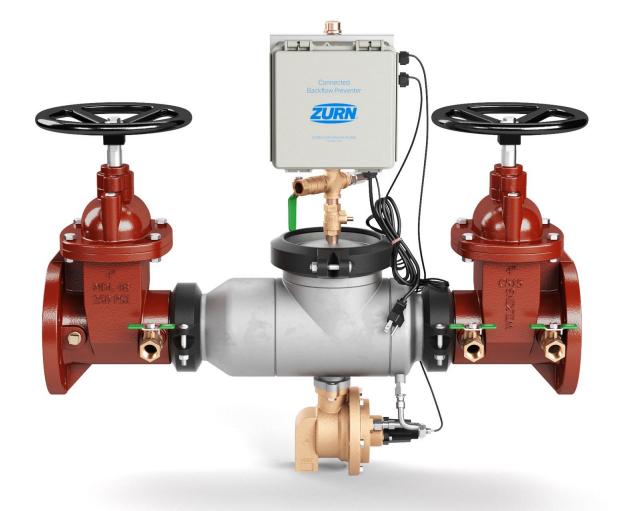
Sensor detects minute openings of relief valve and instantly calculates discharge flow rate and volume



PRESSURE MONITOR

Zone pressure sensor monitors system and provides alerts you when the pressure deviates from desired range

Launched Oct. 1, 2018











Protects against backsiphonage and backpressure of contaminated water into the water supply.

Reduce Pressure Principle Backflow Preventers provide the ultimate level of protection against cross-contamination and are ideal for high or low hazard protection for water applications.

WHAT IF THIS HAPPENS OVER THE WEEKEND?



connected products why flood control?

relief valve discharge can be catastrophic

An 8" backflow preventer at 110psi can discharge more than 550gpm; enough water to fill a 20' x 20' x 10' room in one hour (33,000 gallons).

the design dilemma

The typical mechanical room drain can handle about 100gpm leaving a severely deficient design gap when compared to relief valve discharge rates

value to the customer

building owners and property managers value the ability to prevent flooding due to relief valve discharge minimizing building downtime and avoiding expensive damage

market-leader in backflow prevention

Zurn Wilkins is the leading manufacturer on backflow flood control systems and offers the lowest total lifecycle cost on the market for backflow

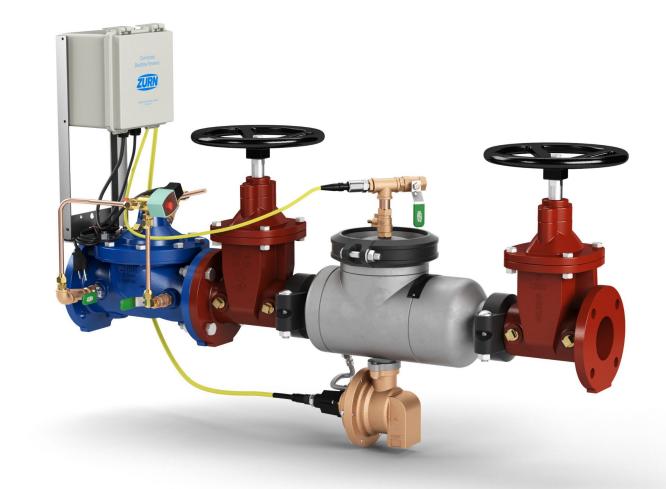


Millions of dollars in cleanup, equipment replacement, and other liability costs

features & benefits Connected Flood Control System (FCIS)

best-in-class flood prevention

- Real-time notifications when there's relief valve water discharge
- Prevent potential damage with warning and critical alerts sent to you via email or text
- Check your system with the click of a button 24/7 from anywhere through access to plumbSMART™
- Records relief valve discharge frequency and volume data in the cloud for diagnostic analysis and maintenance planning
- "Plug-and play" ease of installation and setup
- Can connect to a building alarm system; actively developing integrations with leading BMS/BAS systems providers
- Ideal in mechanical rooms, basements, and enclosures where undetected relief valve discharge could potentially cause catastrophic flooding and water damage
- 2.5" | 3" | 4" | 6" | 8" | 10" systems



Estimated average annual value to customer: \$250 - \$3,000 Helps avoid upwards of \$1 million in catastrophic damage

connected products

Connected Flood Control System (FCIS)



REAL-TIME DETECTION

Sensor detects minute openings of relief valve and instantly calculates discharge flow rate and volume



WATER SHUTOFF

System automatically shuts off water if relief discharge is beyond set tolerances to prevent catastrophic flooding



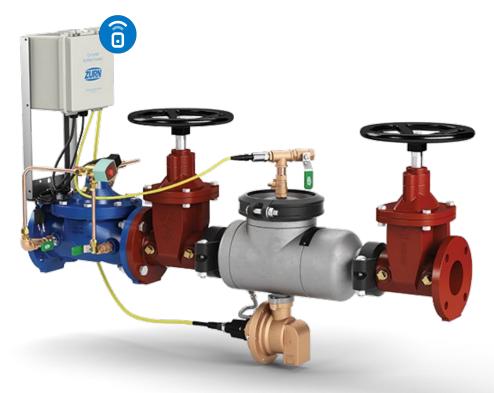
PRESSURE MONITOR

Zone pressure sensor monitors system and provides alerts you when the pressure deviates from desired range

FCIS standard with connectability – June 1, 2019 2-1/2" – 10"







Connected Flood Control System (FCIS)

Model FCISAST shown

design & specify components Connected Flood Control System

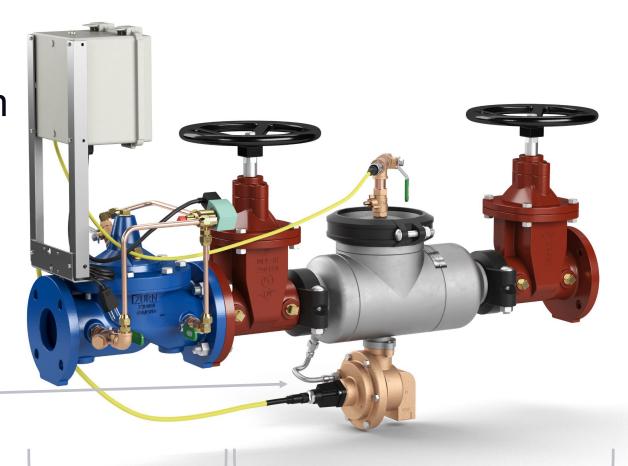
FICSAST (Stainless Steel), pictured FICSA (Ductile Iron Grooved Ends) FCIS (Ductile Iron Flanged Ends)

Relief-Valve Monitor

detects minute openings and transmits data on size of opening multiple times per second to the end-point

+ Floor Drain

An adequately sized drain MUST be installed to handle water discharge from the backflow relief valve



ZW206 Solenoid Control Valve (SCV)

customizable shut-off SINGLE for fouled first check, pictured DOUBLE for fouled first or second check TRIPLE/CRITICAL for fouled first or

second check + in bypass
containing a backup backflow preventer

375 Reduced Pressure Principle Assembly

backflow detection and relief valve discharge

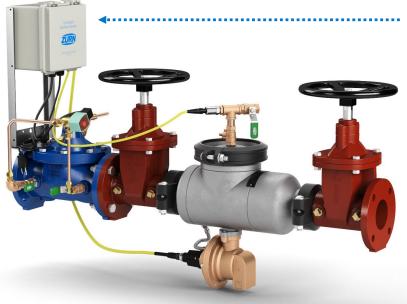
375ASTW1 stainless steel body 375AW1 375W1

features & benefits

Connected Flood Control System

"Plug-and-play" ease of installation

for both electronics box and Zurn hub with instant connectivity test via laptop or mobile device



Compact, enclosed and valve-mounted electronics ······▶

controller that's NEMA 4 (IEC 60529 IP66) rated



CIRCUIT BOARD

LONG-RANGE (LoRa)



how it works

Connected Flood Control System

sensors capture and send data to cloud

relief valve position sensor detects for opening of the relief valve and size of that opening, and then transmit these readings multiple times per second wirelessly to the Zurn cloud via Zurn gateway

data analyzed for alerts and insights

relief valve opening size data is then computed in real-time to determine:

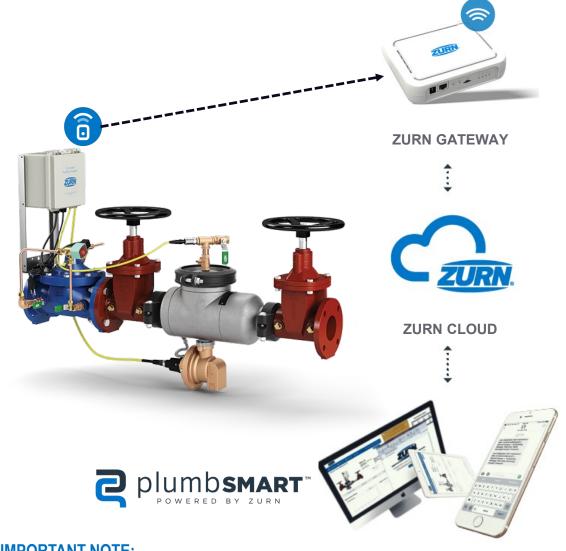
- 1. current flow rate (gallons per minute)
- 2. total volume of water discharged during an event (gallons)
- 3. total volume discharged by product in a 24-hr period (gallons)

alerts sent via web/email/text

if any of these computed results surpasses a threshold for warnings and then severe alerts, they are displayed immediately on plumbSMART™ and notifications are sent to the building owner/facility manager via email/text based on severity with link back to plumbSMART™

24/7 access to product info and trends

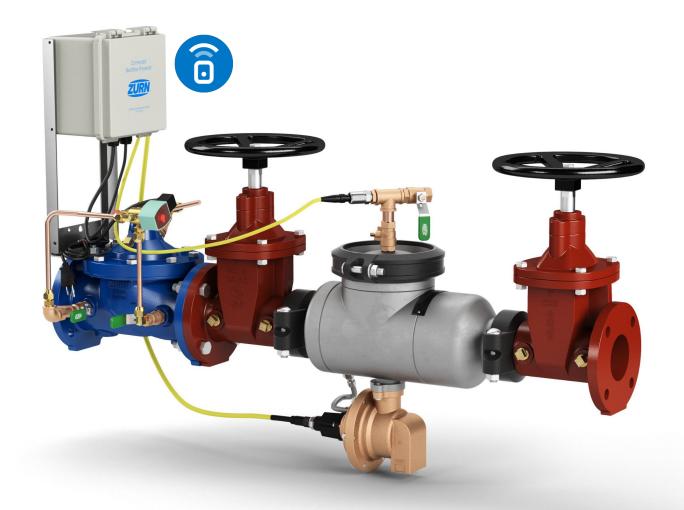
plumbSMART™ allows customers to view current product status, adjust their alert settings and view historic data trends from any location with an internet connection



IMPORTANT NOTE:

Connected technology/electronics DOES NOT CHANGE OR AFFECT the regular functions of the backflow preventer in any way. Only senses for changes.

connectivity and power supply Flood Control System (Backflow Preventer)





Each backflow preventer sends its own wireless signal to a single gateway



120VWall Outlet





real-time alerts
preventative maintenance insights
historic data/trends
dashboard-style view of enterprise
organized by building and campus
customizable alert parameters
opt-in/out of email and mobile alerts
add/assign sub-users

PLUMBSMART™ ACCESS IS BY INVITATION ONLY; USERS MUST BE AUTHORIZED AND VALIDATED

AUTHENTICATION IS SECUREDBY MICROSOFT AZURE ENCYPTION PROTOCOLS

USER PRIVILEGES CAN BE LIMITEDTO SPECIFIC ROLES, LOCATIONS & PRODUCTS

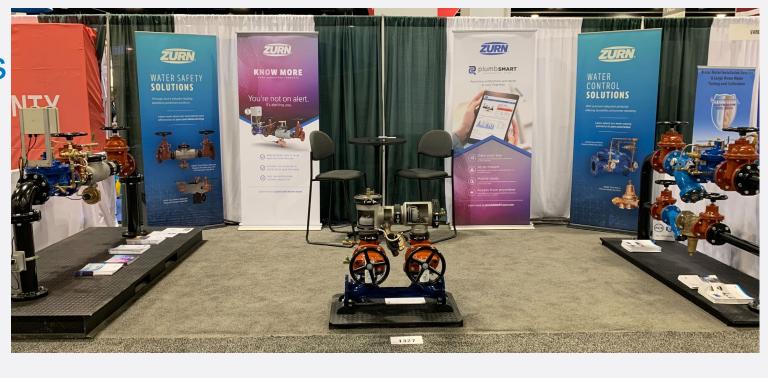
Step-by-step PlumbSMART™ instructions in less than 15 minutes!



Awareness - Tradeshows AWWA 2019 - Denver



FCIS – Connected Flood Control System Feature











Awareness Product of the Year

engineer.

PRODUCT

PRODUCT

Silver

Voting on by qualified subscribers of Consulting-Specifying Engineer products





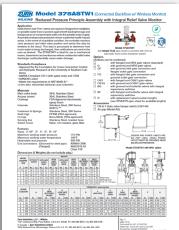
Marketing Materials Connected Flood Control System

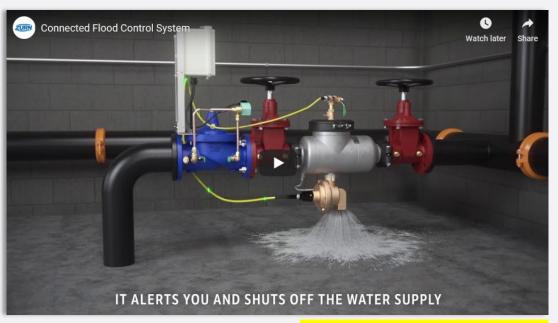


Leave-behind brochure
also available on ZIX with fulfillment

through Delzer







:50 Video:

Zurn Connected Flood Control System



Connected Flood Control System Landing Page

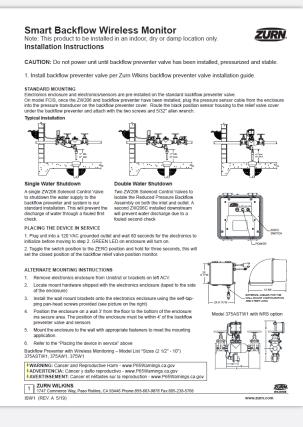




Marketing Materials

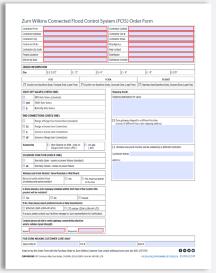
Connected Flood Control System



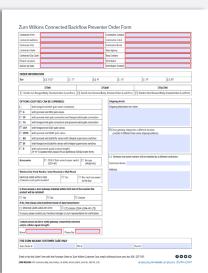


Installation Instructions













fire protection

Pressure-Tru® ZW5000/5004 Series Pressure Reducing Valve

field adjustable fire valves (hose and floor control)

- Widest range of flow performance allows for replacement of any competitor valve
- Low torque only 9ft lb. of torque to field adjust
- **Compact** designed to fit in tighter spaces
- Tamper proof shield (standard)
 - New Construction drops out of way for ease of in field adjustments
 - Fire Fighting breakaway for quick in field adjustments
- Larger handwheel for ease of operation
- · Lightweight aluminum adjusting rod included
- Angle or inline globe body with grooved or threaded connections
- Regulates pressure under both FLOW and NO-FLOW conditions
- Tamper resistant integral supervisory switch (standard) on all floor control valves



ZW5000 Pressure-Tru® Field Adjustable Hose Valve







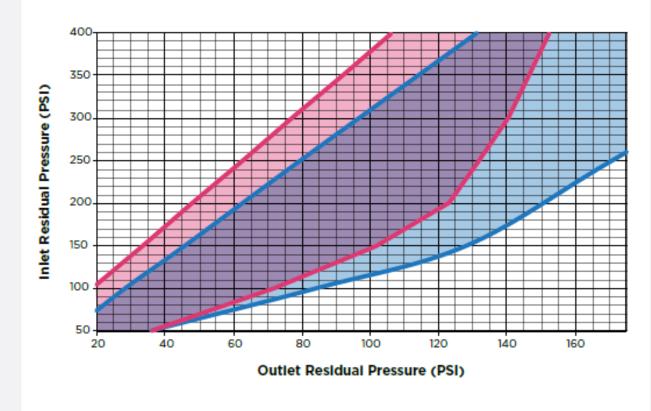
Start Spec Conversion NOW!
Shipping will begin in September

Flow Performance

- Widest range of flow performance satisfies virtually any application or replacement of any competitor's valve
- Provides up to 30 psi in higher residual outlet pressure than competitor models
- Regulates pressure under both FLOW and NO-FLOW conditions

ZW5000 vs. Competitor

Angle Body, 250 GPM



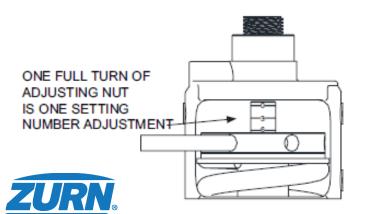
ZW5000

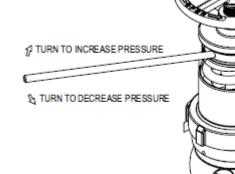
Competitor

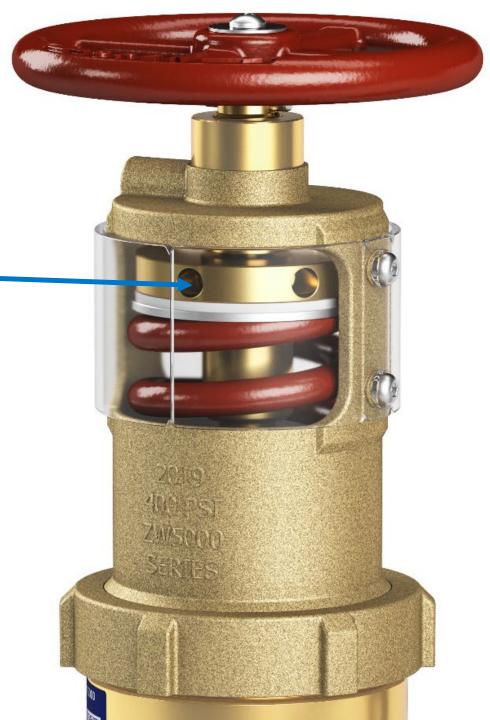


Low Torque

- Low Torque takes only 9 ft lb. of force to field adjust
 under flow or no-flow conditions
- Closest competitor Elkhart URFA is 15 ft./lbs. torque
- Each complete revolution is one complete setting
- 0-15 adjustment settings
- Lightweight aluminum adjusting rod included



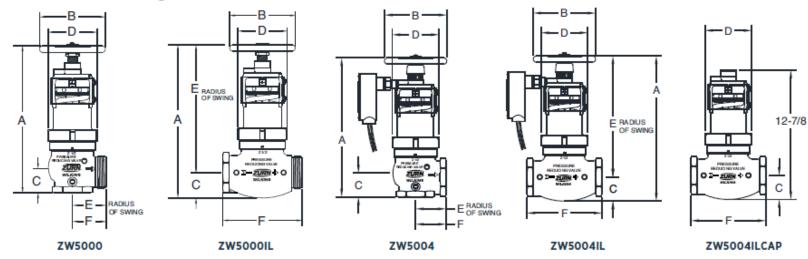




Compact

- Designed to fit in tighter spaces
- 4-5 inches shorter in height from our Z3000 in the open position
- Lightest and most compact valve on the market
 - Approx. 4-1/2 lbs. lighter than Elkhart URFA-25

Dimensions and Weights

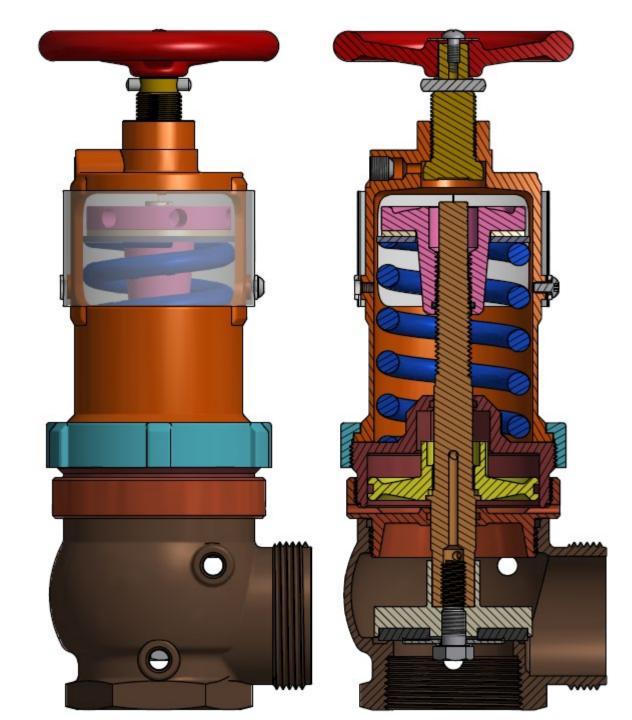


MODEL	APPROXIMATE DIMENSIONS IN INCHES [MM]							APPROXIMATE
	A OPEN	A CLOSED	В	С	D	E	F	WEIGHT LB [KG]
ZW5000	13-7/8 [352]	13-3/8 [340]	6-1/4 [159]	2 [51]	5 [127]	3-1/2 [89]	3-1/4 [83]	22.5 [10.2]
ZW5000IL	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	12-7/16 [316]	7-1/2 [191]	26.75 [12.1]
ZW5000G	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	N/A	3-1/4 [83]	22.5 [10.2]
ZW5000ILG	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	N/A	8-3/4 [222]	27 [12.2]
ZW5000F	13-7/8 [352]	13-1/4 [337]	6-1/4 [159]	2 [51]	5 [127]	3-1/2 [89]	3-1/16 [78]	23 [10.4]
ZW5000FIL	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	12-7/16 [316]	7-1/2 [191]	27.25 [12.4]
ZW5000SF	13-7/8 [352]	13-3/8 [340]	6-1/4 [159]	2 [51]	5 [127]	3-3/4 [95]	3-3/8 [86]	22.5 [10.2]
ZW5004	13-7/8 [352]	13-3/8 [340]	6-1/4 [159]	2 [51]	5 [127]	3-1/2 [89]	3-1/4 [83]	23 [10.4]
ZW5004IL	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	12-7/16 [316]	7-1/2 [191]	27.25 [12.4]
ZW5004G	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	N/A	3-1/4 [83]	23 [10.4]
ZW5004ILG	14-1/2 [368]	14 [356]	6-1/4 [159]	2-1/2 [64]	5 [127]	N/A	8-3/4 [222]	27.25 [12.4]



Design Features

- O-ring on adjusting nut to prevent vibration from changing valve setting at low settings
- Ultra low friction washer to make valve adjustment easier
- Tapped and plugged inlet and outlet for pressure gauge
- Larger handwheel for ease of operation





Tamper Shield

- For Contractor:
 - Drops out of way for easy start-up adjustments in the field for new construction
- For Fire Ground Force:
 - Breaks away for on-the-fly adjustments in cases of emergency





ZW5000

- Listed as a standpipe valve for individual hose stations in CLASS I and CLASS III systems
- Factory or Field Set
- Maximum inlet pressure: 400psi
- Inlet connection:
 - (ZW5000): FNPT or Grooved
 - (ZW5000F): FNPT
- Outlet connection:
 - (ZW5000): Male hose
 - (ZW5000F): FNPT
- Tapped and plugged inlet and outlet for pressure gauge

ZW5000 Pressure-Tru® Field Adjustable Hose Valve

Options (suffixes can be combined)

ZW5000 angle type hose valve

IL in-line (globe type) valve

G with grooved inlet

SF with San Francisco hose thread (3")

ST with special hose thread

CC with cap and chain

CH with rough chrome finish

ZW5000F angle female NPT inlet and outlet angle hose valve

L female NPT inlet and outlet in-line valve

CH with rough chrome finish





ZW5004

- Listed as a floor control valve, an indicating valve, and a check valve in automatic sprinkler systems as well as a standpipe valve for CLASS I and CLASS III systems
- Factory or Field Set
- Maximum inlet pressure: 400psi
- Inlet connection: FNPT
- Outlet connection: FNPT
- Tapped and plugged inlet and outlet for pressure gauge
- Integral supervisory switch contact rating of 3 amps at 125VAC and a tamper resistant cover





Pressure-Tru®

Less Force, More Flow

For the Contractor:

· Compact design fits in tighter spaces

grooved or threaded connections

out for easy start-up adjustments

in the field for new construction

· Angle or inline globe body comes with

Tamper-proof shield (standard) drops

The Size of It

Field Adjustable

ZW5000/5004 Series

Pressure Regulating Valve

present launches fire valves

Pressure-Tru® ZW5000/5004 Series Pressure Reducing Valve

Marketing materials

Pressure-Tru ZW5000/5004 Series Pressure Regulating Valve

The Pressure-Tru ZW5000/5004 Series Pressure Regulating Valve is listed as a standpipe valve for individual hose stations in CLASS I and CLASS III systems (ZW5000), a floor control valve, an indicating valve and a check valve in automatic sprinkler systems as well as standpipe valve (ZW5004). The valve regulates pressure under both FLOW and NO-FLOW conditions and are ideal for applications where immediate field adjustments are needed. The valve can be factory set and adjusted or set in the field as needed.

Standards Compliance

- UL® Listed C-UL® Listed

- . Main valve body: Cast bronze ASTM B806 Stem: Cast bronze ASTM R806
- Flange: Cast bronze ASTM B806
- · Elastomers: Buna Nitrile (FDA
- approved), EPDM (FDA approved)
- · Springs: Chrome silicon, ASTM A401 powder coated

Dimensions and Weights

- Size: 2-1/2"
- · Maximum inlet pressure: 400 psi
- End Connection: FNPT (ANSI B1.20.1). Thread Standard (NEPA 1963)
- ZW5000 - Inlet connection: FNPT or Grooved Outlet connection: Male hose
- ZW5000F
- Inlet connection: FNPT
- Outlet connection: FNPT
- · Factory or Field Set Tapped and plugged inlet and
- · ZW5004: Integral supervisory switch
- contact rating of 3 amps at 125VAC

(suffixes can be combined) ZW5000 angle type hose valve

- in-line (globe type) valve
- with grooved inlet
- with San Francisco
- ST with special hose thread
- with cap and chain
- CH with rough chrome finish

ZW5000F angle female NPT inlet

- female NPT inlet and outlet in-line valve
- CH with rough chrome finish

ZW5004 angle type floor control valve

- in-line (globe type) valve with grooved inlet and outlet
- with capped bonnet, no handwheel assembly with rough chrome finish
 - Lightweight aluminum adjusting

performance – making it ideal for any application, retrofit or new.

Our Pressure-Tru ZW5000/5004 Series Pressure Regulating Valve fits in tight

spaces, takes only 9 ft lb of torque to field adjust, and delivers optimal flow

For the Fire Ground Force: The Ease of It

- . Low torque takes only 9 ft lb of force to field adjust under flow or no-flow conditions
- Tamper proof shield (standard) breaks away for on-the-fly adjustments in cases of emergency
- · Larger handwheel ensures easy operation.



Pressure-Tru Field Adjustable Pressure Regulating

Floor Control Valve

For Everyone: More Flow Performance

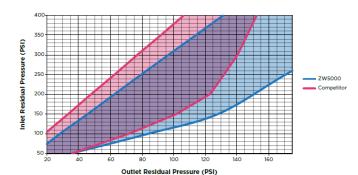
- · Widest range of flow performance satisfies virtually any application or replacement of any competitor's valve
- Valve regulates pressure under both flow and no-flow conditions
- Tamper resistant integral supervisory switch comes standard on all floor control valves
- UL Listed meets standards

ZW5000 vs. Competitor

rod aids field adjustments

Angle Body, 250 GPM

The ZW5000 provides up to 30 psi in higher residual outlet pressure than competitor models.





ZURN WILKINS 1747 Commerce Way, Paso Robles, CA 93446, 855.663.9876

Form No. 480-185, 6/19

0000

US 1,855, ONE, ZURN CANADA 1,877,892,5216 ZURN, CON

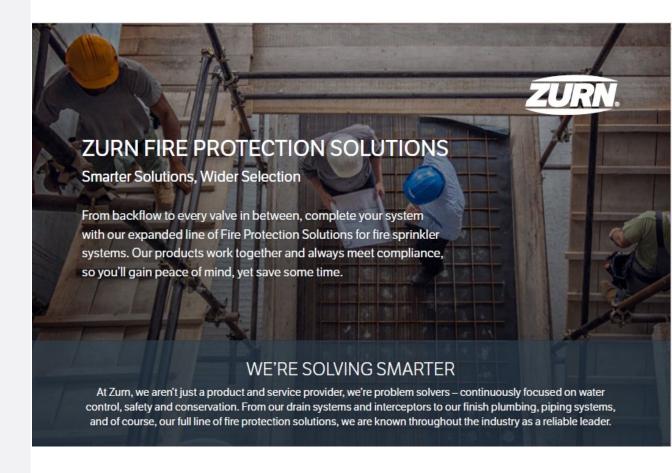


fire protection group 1

Fire Protection Solutions – Group 1

Advantage the Zurn brand strength, established by backflow and fire valves, with contractors, engineers and distributors by adding products to provide a simple and economical purchase solution from order to delivery, and one-touch project problem resolution.

- Group 1 Products:
 - Fire Valves
 - Hose valve (F100, F100G)
 - Restricting hose valve (F105)
 - Test and Drain Valves (FTD)
 - Shut-Off Valves
 - Powerball butterfly valve (F49BR, F49BRG)
 - Commercial Risers (FEZR)
- Net pricing sheet available on ZIX and list prices are loaded in Axapta
- New products specification sheets and digital sell sheet available on zurn.com/fire



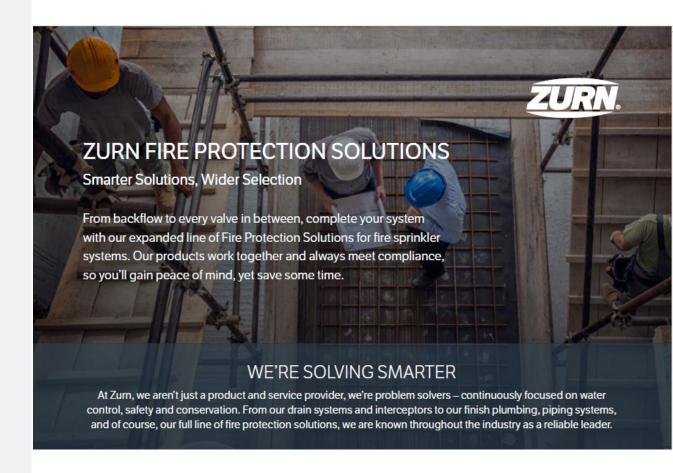


fire protection group 2

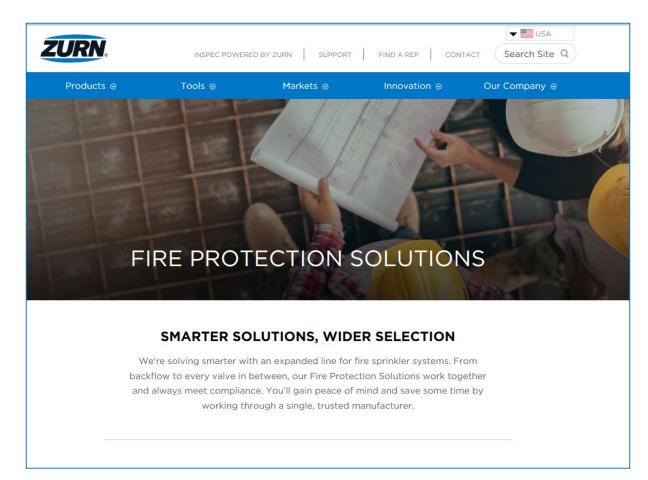
Fire protection solutions – group 2

Advantage the Zurn brand strength, established by backflow and fire valves, with contractors, engineers and distributors by adding products to provide a simple and economical purchase solution from order to delivery, and one-touch project problem resolution.

- Group 2 products:
 - Fire department connections (FDC)
 - Untapped OSY shut-off (F480S&YF)
 - Check valves (F210) and Riser checks (F210R)
 - Butterfly valves (short pattern) (F49)
 - Grooved couplings (FP23) reducing, rigid and flex
 - Grooved **fittings** elbows (FP52), tees (FP53), crosses (FP56), caps (FP3), mechanical tees (FP63), flanges (FP8) and reducers (FP51)
- Total available market \$102 million
- Net pricing sheet available on ZIX and list prices are loaded in Axapta
- New products specification sheets and digital sell sheet available on zurn.com/fire



fire protection www.zurn.com/fire



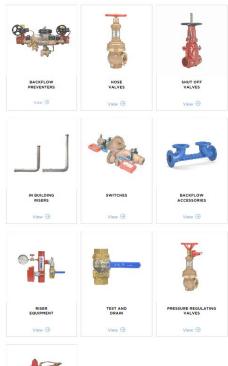
Fire Protection microsite on zurn.com/fire
Also accessible on zurn.com under Markets/Fire Protection

ZURN. REPIC FORESED BY JUNN | SUPPORT | FROM ARP | CONTACT | Search Site Q



SMARTER SOLUTIONS, WIDER SELECTION

We're solving smarter with an expanded line for fire sprinkler systems. From backflow to every valve in between, our Fire Protection Solutions work together and always meet compliance. You'll gain peace of mind and save some time by working through a single trusted manufacturer.





Engineers and contractors both benefit from our complete line of technologically advanced, USC-certified backflow preventers, automatic control valves, and fire valves. These systems deliver consistent performance results, exceed all fire sprinkler code requirements, and offer easier installation than the competition.

FIRST CHOICE FOR LASTING PERFORMANCE

Your Zum Fire Protection Solutions are designed to perform. With corrosion resistant stainless steel construction, faster routine maintenance and the wildest selection of parts, rely on products that will perform when the heat is on and cost less to keep up after the job is





EASY MAINTENANCE AND REPAIRS

Due to our compatible parts and reasonable associated costs, Zurn's fire protection products are simple to maintain and repair. Customers experience lower cost of ownership, from install through the long haul.

LESS WORK, LESS WORRIES

Nothing matters more than solutions that do their job. But, that doesn't mean it should affect the contractor's with backbreaking installation or painstaking meintenance tasks. Whether connecting to the outside water supply line or flushing out your system, our intuitive, flexible products, like the 400ST Stainless Steel n-Pattern Backflow Preventer Series, help professionals avoid a step or two..and a headache.





SELECT WITH CONFIDENCE

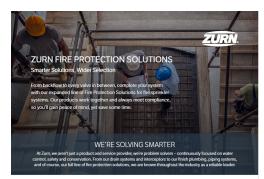
We care about maintaining the highest level of quality for your business and personnel. Select from fire protection solutions that aren't just patented, they're backed by industryleading warranties.

Find Your Fire Protection Produc

fire protection marketing materials

marketing materials

Available on ZIX with fulfillment through Delzer









Zurn Fire Protection Solutions

Smarter Solutions, Wider Selection

ZURN



480-171 Fire Protection Solutions

Brochure

Ill Compliance.

n. It's even better if you can find it all through one manufacturer.

valve in between, complete your system with our Fire Protection Solutions. ther and always meets compliance, so you'll gain peace of mind, yet save



Rackflow Preventer

Enhance the service life of your fire protection system and avoid cross-contamination to your potable water supply by installing one of our patented backflow preventers.

Globe or angle body configurations, grooved or threaded connections, our fire valves install how you need them to without a hitch. They are a reliable choice with more options, reliable performance and the lowest lifecycle costs.

Automatic Control Valves

Fire systems can be compley with multiple controls for steady downstream pressure, allowing high flow rates

source quickly without affecting your system. Our shut-off

Take some pressure off of your system - these guys are built to handle it. Our pressure relief valves automatically curb buildup whenever the line exceeds the desired setting

Stainless Steel Wilkins Building Riser (WBR)

When it comes to getting to the source, we've got you covered. With all stainless steel construction and intuit installation, you can connect your building to the outside



ader in





ST. 350AR. 350ASTR. 450, 450ST. 450STR



















future launches

future launches pressure reducing valves

20XL First fit pressure reducing valves

- Compact design for ease of installation
- Short lay length to fit into the tightest spaces
- Economical and ideal for **residential** construction
- Sizes: 3/4" and 1"
- Body connections options:
 - Single union
 - Double union
 - Integral PEX connections
 - F1960 expansion style
 - F1807 crimp style



20XL Single Union



20XLDU Double Union



20XLEPEX F1960 Expansion PEX



20XLPEX F1807 Crimp PEX

parts simplification

simplification repair kit guide

Zurn-Wilkins individual parts to repair kits

- Overhauled 100+ pages of repair parts guide to be a repair kit guide
- Continues to include parts drawings and identify parts
- Consolidation of parts into specially designated repair kits
- Provides an **outline of all the kits** that the part can be located in
- Eases the stress of finding all the parts necessary to make a repair
- Simplification of business transactions

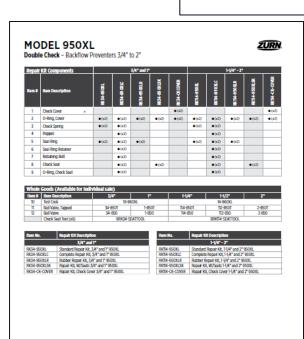
available now

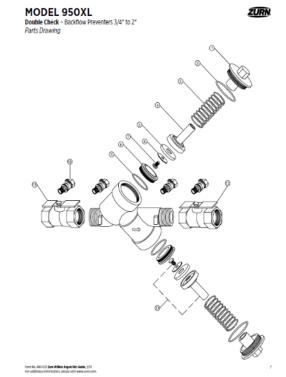
- Zurn.com (https://www.zurn.com/media-library/web_documents/pdfs/catalogs/zmktg480-023-pdf.aspx)
- Individual product pages
- ZIX (Zurn Info>Literature Fulfillment>Wilkins Literature>Flyers)

Please begin to promote and move your customers to purchasing repair kits containing the parts they may need for their Zurn Wilkins products



ADM and \$10. ### ADM and





400ST Series replacement success













Please share your success stories with us.

page 038